

Message Text

LIMITED OFFICIAL USE

PAGE 01 GENEVA 09707 01 OF 02 261804Z
ACTION EB-08

INFO OCT-01 EUR-12 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01
CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-10 INT-05
L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05
SS-15 STR-07 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02
OMB-01 DOE-15 AF-10 ARA-10 EA-10 NEA-11 OIC-02
/169 W

-----046408 261921Z /53

P 261744Z JUN 78
FM USMISSION GENEVA
TO SECSTATE WASHDC PRIORITY 1349
INFO AMEMBASSY BRUSSELS

LIMITED OFFICIAL USE SECTION 01 OF 02 GENEVA 09707

USMTN

USEEC

PASS STR ELECTRONICALLY FOR INFO
STR PASS CODEL

E.O. 11652: N/A
TAGS: ETRD, MTN, OTRA
SUBJECT: GUIDELINES

1. THE FOLLOWING MEMORANDUM WAS DISTRIBUTED IN GENEVA
THIS MORNING:

TO: GENEVA MTN VISITORS
FROM: AMBASSADOR ROBERT S. STRAUSS

2. GUIDELINES FOR EXECUTIVE BRANCH PARTICIPANTS IN TOKYO
ROUND

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 GENEVA 09707 01 OF 02 261804Z

MANY KEY TRADE POLICY OFFICIALS FROM VARIOUS EXECUTIVE
BRANCHES WILL BE COMING TO GENEVA DURING THE FINAL STAGE
OF THE TOKYO ROUND NEGOTIATIONS. WE MUST MAKE BEST USE OF
THE RESOURCES AND TALENT AVAILABLE TO US DURING THOSE
CRUCIAL DAYS TO PRODUCE SIGNIFICANT RESULTS IN LINE WITH
OUR U.S. OBJECTIVES. TO DO SO, IT IS ESSENTIAL THAT THE
DELEGATION OPERATE AS A CLOSELY COORDINATED UNIT AND SPEAK

WITH A SINGLE VOICE AS WE MOVE THROUGH THE FINAL STAGE OF HARD BARGAINING. FOR THESE REASONS, THE FOLLOWING GUIDELINES WILL APPLY TO GENEVA VISITORS:

3. CLEARANCE

STR WASHINGTON APPROVAL (CONTACT: WILLIAM KELLY) MUST BE OBTAINED PRIOR TO DEPARTURE FROM WASHINGTON OF ANYONE WISHING TO PARTICIPATE IN MTN ACTIVITIES.

4. NOTIFICATION

ALL VISITORS SHOULD COMMUNICATE TO MTN ADMINISTRATION AS EARLY AS POSSIBLE BEFORE THEIR ARRIVAL THE TIMES OF THEIR ARRIVAL AND THEIR PROJECTED DEPARTURE DATES. INFORMATION SHOULD COVER ALL MEMBERS OF THEIR PARTY AND THEIR LOCAL ACCOMMODATIONS.

5. ARRANGEMENTS

THE ADMINISTRATIVE SECTION OF THE MTN DELEGATION WILL MAKE EVERY EFFORT TO ARRANGE TEMPORARY OFFICE SPACE FOR VISITORS. FREQUENTLY THIS WILL MEAN SHARING OFFICES WITH THOSE MTN OFFICERS WITH WHOM THEY WILL BE WORKING DIRECTLY. ACCOMMODATIONS WILL OF COURSE BE TIGHT. OFFICE NEEDS AND SECRETARIAL ASSISTANCE WILL BE COORDINATED THROUGH SHARON LAVOREL, OFFICE OF MTN ADMINISTRATION. ANY LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 GENEVA 09707 01 OF 02 261804Z

SPECIAL REQUIREMENTS SHOULD BE COMMUNICATED WELL IN ADVANCE.

6. INDIVIDUAL ROLES AND ASSIGNMENTS

BEFORE GETTING UNDERWAY IN GENEVA, VISITORS WILL MEET WITH AMBASSADOR MCDONALD, DEPUTY CHIEF OF MISSION WILLIAM CULBERT, OR MICHAEL ROWNY, THE AMBASSADOR'S PERSONAL ASSISTANT, TO DISCUSS THEIR WORK PLANS AND AIMS AS WELL AS ANY COUNTRY AND FUNCTIONAL CONCENTRATIONS. TO THE EXTENT THEY ARE INVOLVED IN THE ACTUAL NEGOTIATING PROCESS, VISITORS WILL NORMALLY WORK WITH AND SUPPLEMENT THE FUNCTIONAL AND COUNTRY TEAMS THE DELEGATION ALREADY HAS IN PLACE. ANY QUESTIONS ABOUT NEGOTIATING ROLES OR RESPONSIBILITIES SHOULD BE REFERRED PROMPTLY FOR RESOLUTION TO MR. CULBERT OR, IF NECESSARY, TO AMBASSADOR MCDONALD. (ATTACHED FOR YOUR REFERENCE IS INFORMATION ON MTN DELEGATION MAKE-UP AND ASSIGNMENTS.)

7. TRADE POLICY REVIEW GROUP

AMBASSADOR WOLFF WILL HOLD TPRG MTN STEERING GROUP SESSIONS DAILY DURING THE PERIOD JULY 6-15 TO PROVIDE ANY

ADDITIONAL GUIDANCE TO THE MTN DELEGATION REQUIRED BY
AMBASSADOR MCDONALD FOR THE CURRENT NEGOTIATING SITUATION.

8. CONTACTS WITH OTHER DELEGATIONS

ALL DELEGATIONS WILL BE INUNDATED WITH ACTUAL NEGOTIATIONS AND THEIR INTERNAL DELIBERATIONS. WE HAVE THEREFORE AGREED THAT WE REFRAIN FROM INFORMAL, INDIVIDUAL APPROACHES FOR VISITS AND PRIVATE MEETINGS. THIS IS A GOOD THING SINCE WE WANT TO BE OPERATING AS A COORDINATED, FORCEFUL TEAM, SENDING OUT ONLY ONE SET OF CLEAR SIGNALS ON U.S. POSITIONS AND REACTIONS. NATURALLY WE WANT THOSE WITH GOOD CONTACTS AND SOUND WORKING RELATIONSHIPS TO BE DIRECTLY INVOLVED IN OUR SCHEDULED MEETINGS AND CONFERENCE LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 04 GENEVA 09707 01 OF 02 261804Z

LIMITED OFFICIAL USE

NNN

LIMITED OFFICIAL USE

PAGE 01 GENEVA 09707 02 OF 02 261912Z
ACTION EB-08

INFO OCT-01 EUR-12 IO-13 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 FRB-03 H-01 INR-10 INT-05 L-03
LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15
STR-07 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02 OMB-01
DOE-15 STRE-00 AF-10 ARA-10 EA-10 NEA-11 OIC-02
/169 W

-----046854 261921Z /53

P 261744Z JUN 78
FM USMISSION GENEVA
TO SECSTATE WASHDC PRIORITY 1350
INFO AMEMBASSY BRUSSELS

LIMITED OFFICIAL USE SECTION 02 OF 02 GENEVA 09707

USMTN
USEEC

PASS STR ELECTRONICALLY FOR INFO
STR PASS CODEL

ENCES WHERE THEY CAN HAVE THE MDST POSITIVE IMPACT. PARTICIPATION IN COUNTRY NEGOTIATING SESSIONS SHOULD BE ARRANGED WITH THE DELEGATION LEADER OF THE COUNTRY TEAM OR THE NEGOTIATOR ASSIGNED INDIVIDUAL RESPONSIBILITY. FOR CONTINUITY, OUR MTN DELEGATION OFFICERS SHOULD BE PRESENT AT ALL MEETINGS AND DISCUSSIONS WITH FOREIGN DELEGATIONS OR REPRESENTATIVES UNLESS PRIOR EXCEPTED BY AMBASSADOR MCDONALD.

9. ATTENDANCE AT MEETINGS AND NEGOTIATING SESSIONS

WE MUST UTILIZE OUR BEST AVAILABLE PEOPLE FOR EACH SESSION. ALTHOUGH THERE MAY BE SOME SESSIONS (E.G., 7 PLUS 7 AND FORMAL GATT MEETINGS) WHERE NUMEROUS OBSERVERS LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 GENEVA 09707 02 OF 02 261912Z

WILL BE WELCOME, NORMALLY WE WILL WANT ATTENDANCE CONCENTRATED AMONG THOSE INDIVIDUALS DIRECTLY INVOLVED WITH AND CONTRIBUTING TO THE SESSION. THEREFORE, PLEASE SIGNAL YOUR INTEREST IN ATTENDING SESSIONS TO THE COUNTRY OR FUNCTIONAL TEAM LEADERS WHO WILL TRY TO ACCOMMODATE YOU AS CIRCUMSTANCES PERMIT. AT ALL COST WE MUST AVOID TURNING SERIOUS NEGOTIATING MEETINGS INTO PDSTURING SESSIONS AND PRESENTATIONS FOR OUR INTERNAL AUDIENCES.

10. COMMUNICATIONS

COMMUNICATIONS POSE AN ALMOST IMPOSSIBLE TASK DUE TO THE INTENSITY AND SCOPE OF NEGOTIATIONS. HERE ARE SOME SUGGESTIONS TO TRY TO MAKE THEM AS PRODUCTIVE AS POSSIBLE:

(1) HARVEY BALE'S INFORMATION CENTER WILL ACT AS THE CORE UNIT FOR COLLECTING AND DISSEMINATING INFORMATION. NEGOTIATORS WILL KEEP HIS OFFICE POSTED ON MEETINGS SCHEDULED AND WILL PROVIDE AFTERWARDS THE ABBREVIATED SUMMARY REPORTS OF WHAT WAS ACCOMPLISHED.

(2) REPORTING CABLES SHOULD COVER ALL IMPORTANT POINTS BUT BE CONCISE. SESSION LEADERS SHOULD DESIGNATE A PARTICIPANT SPECIFICALLY TO DRAFT THE CABLE PROMPTLY FOR HIS REVIEW. VISITING DELEGATES WILL SHARE REPORTING RESPONSIBILITIES.

(3) FROM JULY 5 THROUGH JULY 15, THERE WILL BE MEETINGS EACH WORKDAY MORNING IN THE MTN CONFERENCE ROOM FROM 8:15 TO 8:45. THIS WILL PERMIT NEGOTIATORS TO SCHEDULE OUTSIDE SESSIONS BEGINNING FROM 9:00 A.M. THE PRIMARY PURPOSES OF THESE SESSIONS WILL BE TO REVIEW THE DAY'S WORK PLANS, ADJUST COMPOSITION OF NEGOTIATING TEAMS AS NEEDED, AND ASSURE OUR AIMS FOR THE SESSIONS ARE CLEAR.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 GENEVA 09707 02 OF 02 261912Z

(4) MAJOR ISSUES REQUIRING CONTINUING POLICY REVIEW AND TOP LEVEL DECISIONS WILL BE MONITORED BY MICHAEL ROWNY. SESSION LEADERS SHOULD INFORM HIM DIRECTLY OF ANY NEW ISSUES ARISING AS WELL AS PROGRESS ON RESOLVING THOSE UNDER DISCUSSION. HE SHOULD ALSO BE ALERTED TO INITIATE THE PROCESS WHEN NEW INSTRUCTIONS ARE NEEDED OR FURTHER POLICY GUIDANCE REQUIRED BY NEGOTIATORS.

(5) WHEN COMMUNICATIONS BREAK DOWN, AS PERIODICALLY THEY MAY, SEE MESSRS. BALE, ROWNY OR CULBERT TO GET THE PROBLEM BACK ON TRACK.

11. COOPERATION

WE ARE HERE TO PRODUCE SIGNIFICANT RESULTS IN THE TOKYO ROUND THAT WILL MEAN LASTING BENEFITS FOR THE WORLD ECONOMY OVERALL AND FOR THE UNITED STATES IN PARTICULAR. WE ARE IN THE LEADERSHIP ROLE IN THESE NEGOTIATIONS, AND THEIR OUTCOME HEAVILY DEPENDS ON US.

CLEARLY WE WILL HAVE THE BIGGEST AND BEST COLLECTION OF TALENT OF ANY DELEGATION TO COMPLETE THIS NEGOTIATION. OUR CHALLENGE AMONG OURSELVES IS TO WORK COLLABORATIVELY AND CONSIDERATELY TOGETHER AS A GENUINELY COHESIVE AND EFFECTIVE TEAM. TOWARD THAT END I WILL BE EXPECTING YOUR FULL COOPERATION. I ALSO EXTEND MY PERSONAL THANKS FOR ALL YOU HAVE DONE AND ARE DOING TO TRANSFORM WHAT MANY BELIEVED TO BE AN IMPOSSIBLE TASK INTO A RESOUNDING SUCCESS.

12. SIGNED BY AMBASSADOR ROBERT S. SOAUSS.
MCDONALD

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TEXT, INSTRUCTIONS, TRADE, POLICIES, DIPLOMATIC COMMUNICATIONS, MEETINGS
Control Number: n/a
Copy: SINGLE
Draft Date: 26 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978GENEVA09707
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780265-0213
Format: TEL
From: GENEVA USMTN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780621/aaaaasga.tel
Line Count: 262
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: ae231782-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 5
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2213594
Secure: OPEN
Status: NATIVE
Subject: GUIDELINES
TAGS: ETRD, OTRA, US, JA, MTN, (STRAUSS, ROBERT S)
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/ae231782-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014